



Greenwood Investment Management Joins RMB Capital

Transaction Continues Firm's Growth in Colorado

DENVER – September 13, 2016 – RMB Capital (“RMB”), an independent financial services firm with more than \$5.2 billion in assets under management, announced that it has acquired Centennial, Colo.-based Greenwood Investment Management, Inc. (“Greenwood”).

The transaction adds more than \$60 million in assets to RMB and is the latest in a line of similar agreements RMB has made in recent years. Ken James, founder and sole proprietor of Greenwood, has joined RMB as a consultant. RMB’s Denver office, which opened in 2011, currently has 12 full-time employees and has increased assets under management by more than six-fold in five years.

“Since inception, the vast majority of our firm’s growth has been organic in nature – stemming from word of mouth and referrals by our existing clients,” said Donald Bechter, partner and managing director of RMB’s Western Region. “In recent years, given changing dynamics in our industry, we’ve pursued more M&A activity. Ultimately, our decision to move forward with any merger or acquisition hinges on an alignment of values, a good strategic fit, and a belief that we can add value for the clients. Ken’s similar investment philosophy and reputation for building close, personal client relationships are significant reasons why we felt this was a good match.”

“As an independent, employee-owned firm that is committed to providing exceptional client service and investment expertise, RMB is grounded in the same principles that matter to Greenwood,” said James. “With a one-person firm, finding the right partner to solve the succession issue is critical. Joining forces with RMB gives my clients access to comprehensive financial planning services, a broader advisory and support team, and more investment solutions.”

ABOUT RMB CAPITAL

RMB Capital is an independent, diversified financial services firm. Its businesses include wealth management, asset management, and retirement plan consulting. RMB is headquartered in Chicago with offices in Denver, Jackson Hole, Wyo., and Washington, D.C., as well as several satellite locations. To learn more about RMB Capital, visit www.rmbcap.com.

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